

# CAPABILITY STATEMENT

## COMPANY OVERVIEW

Jones Consulting LLC, a Veteran-Owned Small Business (VOSB), provides expert business intelligence for IT purchases; systems engineering and integration; program management office support; and application and maintenance. Our team includes former agency IT professionals from six Federal agencies. With this experience and exper-

tise, coupled with proven project management systems and unparalleled client support, Jones Consulting is positioned to ensure that the government's IT works for America in a cost-effective manner.



## CORE COMPETENCIES

### SYSTEMS ENGINEERING & INTEGRATION

- ◆ Cloud Architecture and Design
- ◆ Requirements Analysis
- ◆ Systems Architecture
- ◆ Test and Evaluation
- ◆ Transition Planning & Execution
- ◆ Data Migration and Administration
- ◆ Data Architecting
- ◆ Data Warehousing
- ◆ System Validation
- ◆ Concept of Operations (CONOPS)

### PROGRAM MANAGEMENT OFFICE SUPPORT

- ◆ Quantitative Analysis
- ◆ Project Planning
- ◆ Program Schedule and Assessment
- ◆ Acquisition & Budget Planning
- ◆ Earned Value Management (EVM)
- ◆ Contract Administration
- ◆ IT Project Management

### APPLICATION MAINTENANCE

- ◆ Testing
- ◆ Integration
- ◆ Deployment
- ◆ Maintenance
- ◆ Upgrades

### DESKTOP AND HELPDESK SERVICES

- ◆ Reporting
- ◆ Configuration Management
- ◆ Desktop Support
- ◆ Preventive Maintenance
- ◆ Systems Administration

## PAST PERFORMANCE

### 541512

Computer Systems Design Services  
NRO, CIA

### 541519

Other Computer Related Services  
USMC, USN, CIA, NRO, NSA, NGA

### 541618

Other Scientific and Technical Consulting Services  
CIA, FBI, NSA, USN, USMC, NGA

### 541690

Other Management Consulting Services  
FBI, CIA, NCTC, NGA

# CAPABILITY STATEMENT

## TEAM EXPERIENCE

Our team includes former Chief Information Officers, Chief Information Security Officers, and Directors of Acquisition as well as IT specialists from U.S. Department of Defense, U.S. Department of State, U.S. Department of Homeland Security, U.S. Department of Transportation, U.S. Department of Agriculture, and the White House; and former executives from private sector companies (publicly traded and private).

## EXPERTISE

- ◆ IT project management and subject matter technical advice, articulating IT strategy, analyzing business requirements and government mandates and transforming IT infrastructures
- ◆ FedRAMP and FITARA
- ◆ Department of Defense Acquisition and Procurement
- ◆ Technical Writing

## PROFESSIONAL CERTIFICATION

- ◆ EMC Technology Architect Expert (EMCTAe)
- ◆ Dell Top Gun Storage Expert (DTG),
- ◆ Virtual Compute Environment (VCE),
- ◆ Brocade Certified Fabric Designer 8Gbit/sec (BCFD)
- ◆ Implementing Cisco Storage Networking Solutions (ICSNS)
- ◆ Fibre Channel over Ethernet Design (Cisco)
- ◆ VMware Technical Sales Certifications (VMware)

Thomas H. Jones is President of Jones Consulting LLC, a Veteran-Owned Small Business (VOSB) serving the metropolitan Washington, D.C. area with business intelligence for IT purchases; Systems Engineering and Integration, Program Management Office Support; and Application and Maintenance.



In 1992, while serving in the U.S. Navy Submarine Fleet, Mr. Jones was awarded the Submarine Warfare Insignia, and in 1996, he was the recipient of the U.S. Navy and Marine Corps Achievement Medal.

In the years since, Mr. Jones has managed complex IT projects for numerous federal agencies and for Dell and other Fortune 500/100 companies, delivering state-of-the-art IT Enterprise Architecture solutions within budget and to the satisfaction of end users.

*"We work one on one with each client to know their needs, so we can deliver the best outcome possible: IT that works for the client, at the right price."*

## CORPORATE DATA

A Limited Liability Company serving the Washington, D.C., metropolitan area. Revenue for 2016 is anticipated to be \$500,000.00.

## CONTACT INFORMATION

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## JONES CONSULTING LLC, VETERAN OWNED BUSINESS

DUNS: 080046500

CAGE Code: 7H8W5

### PRODUCT SERVICE CODES (PSC)

A - Research and Development

D - Information Technology Services, including telecommunications services

L - Technical Representative

R - Professional, Administrative and Management Support

### SOCIO-ECONOMIC CERTIFICATIONS

Small Disadvantaged Business, Total Small Business, Veteran-Owned Small Business (VSOB)

### NAICS CODES

**541512** Computer Systems Design Services

**541519** Other Computer Related Services

**541618** Other Management Consulting Services

**541690** Other Scientific and Technical Consulting Services